

INVITATION

DISTRICT HEATING & COOLING ROADSHOW IN CHINA 2019

DECEMBER 3RD, 2019 “WUHAN- SWEDEN DISTRICT HEATING & COOLING ROUNDTABLE” IN WUHAN CITY, HUBEI PROVINCE

Swedish Energy Agency, SweHeat & Cooling, the Embassy of Sweden in Beijing and Business Sweden will arrange a District Heating & Cooling Roadshow in China on December 3rd, 2019. The Roadshow will be a half-day roundtable discussion with relevant stakeholders in Wuhan city of Hubei province, followed by visit to a CHP plant in Wuhan. The roadshow will give an excellent opportunity for Swedish companies to present their solutions to key stakeholders in the city.

Most parts of China are unusually cold in winter, including the south. Southern province in recent years started district heating in some cities.

The central heating work in Wuhan is in the forefront of the national non-central heating area. The construction area of central heating has reached more than 4 million square meters. The Municipal Development and Reform Commission is preparing the “Wuhan Clean Energy Central Heating and Cooling Planning” in the west of Hankou and Hanyang. A large-scale cogeneration unit is deployed in each area¹. Furthermore, Wuhan’s first centralized cooling and heating area covers an area of 7 square kilometers, it is in Qingshan Binjiang business district².

The Swedish delegation will be led by an official from the Embassy of Sweden in Beijing. This will enable proper attention from Chinese City Officials and Local Official decision makers as well as utility companies and create a unique opportunity to meet the right people for future business. The Roadshow will give the Swedish companies an opportunity to present their solutions to senior stakeholders from the cities’ administration and companies. It will also give network opportunities to discuss specific business with the Chinese stakeholders.

In addition to the District Heating & Cooling Road Show there is also an opportunity for companies to continue to Shenzhen and participate in the CDEA (District Energy Committee of China Association of Building Energy Efficiency) conference that is arranged for December 4-5. The conference is arranged in cooperation with Qianhai District Cooling. The same Company we cooperated with when arranging last years District Cooling conference. The organisers are expecting to have approximately 300 attendants at the Conference. If you have an interest in this conference please contact Bernt Andersson, SweHeat & cooling, E-mail: bernt.andersson@goldenforest.nu

¹ Source: <http://www.china-heating.com/news/2019/50036.html>

² Source: http://hb.ifeng.com/a/20160727/4804184_o.shtml

PRELIMINARY PROGRAMME

DISTRICT HEATING & COOLING ROADSHOW IN CHINA 2019

DECEMBER 3RD, 2019 IN WUHAN CITY, HUBEI PROVINCE

Preliminary Programme

Venue: Wuhan Conference Center (武汉会议中心, 武汉 江岸区 惠济路 38 号)

Monday December 2nd, 2019

Individual arrival in Wuhan city, Hubei province

- ▶ 18:00-18:45 Project kick-off
- ▶ 19:00 Dinner

“Wuhan - Sweden District Heating & Cooling Roundtable”

Tuesday, December 3rd, 2019

- ▶ 08:00 Registration
- ▶ 08:30 Opening remark by moderator and introduction of participants
- ▶ 08:45 Welcome speech by Wuhan city government
- ▶ 08:50 Speech by Mr. Magnus Carnwall, Energy Counsellor, Embassy of Sweden
- ▶ 08:55 District Heating and Cooling in Wuhan and outlook
- ▶ 09:05 District Energy by Sweden, by Mr. Bernt Andersson, SweHeat & Cooling
- ▶ 09:15 Company presentation and discussion (Each company has 15 minutes presentation in CN or EN)
- ▶ 10:40 Coffee break
- ▶ 11:00 Company presentation and discussion (Each company has 15 minutes presentation in CN or EN)
- ▶ 12:30 End of the roundtable discussion followed by lunch
- ▶ 14:00 Leave hotel for Wuchang CHP (湖北华电武昌热电厂) for site visit by bus
- ▶ 16:30 End of the program

			
			

REGISTRATION

DISTRICT HEATING & COOLING ROADSHOW IN CHINA 2019

DECEMBER 3RD, 2019 IN WUHAN CITY, HUBEI PROVINCE

Date: 3rd December 2019 **Location:** Wuhan City, Hubei province

Participant Fee: 5,000 SEK for small and medium sized environmental technology companies³; 10,000 SEK for big companies. The participant fee is inclusive of two company representatives.

The fee does not cover: Actual costs such as flights, trains, hotels, China visa, personal meals, and out-of-pocket expenses

We hereby register for "District Heating & Cooling Roadshow in China 2019" to Wuhan city, Hubei province

Additional participants (SEK 5000 per person), Number of additional participants: _____

Registration to be sent no later than Tuesday, November 26th, 2019.

To: Judy.Zhao@business-sweden.se

The registration is binding.

Business Sweden's General Conditions for Participation in Joint Export Activities 2018 are enclosed.

Company: _____ Corporate ID: _____

Invoicing address: _____

Postal Code: _____ City: _____

Phone/Switchboard: _____

Name 1: _____ Title: _____

Email/Mobile: _____

Name 2: _____ Title: _____

Email/Mobile: _____

Contact Person: _____

Email/mobile: _____

Date: _____ Signature: _____

³ Refer to company that is not a part of a group of companies with more than 250 employees or annual turnover of EUR 50 million. The company is not owned or controlled to the order of more than 25% by one or more companies jointly that do not themselves fulfil the aforementioned requirements (does not apply if the owner is a public investment company, a venture capital company or an institutional investor). The company has no more than 50 employees and annual turnover of no more than EUR 10 million.

GENERAL CONDITIONS FOR PARTICIPATION IN JOINT EXPORT ACTIVITIES (EXHIBITIONS, DELEGATION TRAVELS, ETC)

1. General

BUSINESS SWEDEN undertakes to carry out the export activity described in the invitation on condition that the necessary number of companies signs up by giving binding notice of participation and no obstacles specified in section 5 below exist in regard to the performance of the activity.

2. Participation fee

Companies taking part in the activity undertake to cooperate in order to achieve its aim and facilitate its performance and also to pay the fee specified in the invitation. Participation in the activity may not be made available or assigned to a third party without the prior written consent of BUSINESS SWEDEN. Unless otherwise expressly stated, all prices are exclusive of VAT. The participation fee shall be paid in advance. If the price has been specified in SEK and BUSINESS SWEDEN has to pay certain costs in local currency, the price shall at the time of payment be adjusted if the exchange rate has changed by more than 5% between the date of the invitation and the date of invoicing. In the event of fewer companies signing up for the activity than required in the invitation, the participating companies undertake to pay an increase not exceeding 10% of the participation fee. The term of payment is 30 days from the invoice date. In the event of late payment, penalty interest is payable at the current Swedish reference rate ("referensränta") plus eight (8) percentage points. Any costs for collection or other measures to obtain payment will be charged to the company.

3. BUSINESS SWEDEN's undertakings

BUSINESS SWEDEN's undertakings are limited to what is stated in the invitation and the present conditions. Payments for services that BUSINESS SWEDEN has undertaken to perform by written agreement, over and above what is included in the activity, shall be made as they fall due after invoicing. BUSINESS SWEDEN is entitled to depart from the method specified in the invitation of performing the activity if its performance requires this.

4. Cancellation etc

Registration is binding. If not stated otherwise in the invitation, upon cancellation of participation the fee will be charged in full as from the date BUSINESS SWEDEN has received and confirmed the company's binding reservation.

5. Force majeure etc

BUSINESS SWEDEN may cancel the activity or postpone carrying it out for a reasonable period if any obstacle to or unreasonable increase in the cost of carrying it out arises or if carrying it out would jeopardise the safety of persons or property affected by the activity, due to an event or circumstance outside BUSINESS SWEDEN's reasonable control (force majeure). Such events or circumstances include acts of violence or a risk of acts of violence of all kinds (including war, hostilities, acts of sabotage etc.), natural phenomena (earthquakes, hurricanes, floods etc.), sudden events which cause injury or damage (fires, explosions etc.), labour conflicts (strike, lockout, blockade, working to rule etc.), events and interventions of an official nature (changes in the law, new legislation, a change in the exchange rate), and other unforeseen events or unforeseen consequences of foreseeable events such as lack of transport, a shortage of skilled workers, power cuts etc. BUSINESS SWEDEN shall inform the participating companies in an appropriate manner as soon as possible after force majeure is deemed to exist.

In addition to what is stated in the first paragraph of this section, the effect of invoking force majeure is that BUSINESS SWEDEN will be absolved from economic consequences, including damages for delay in carrying out the activity or for the activity not being carried out at all or not being carried out as agreed.

6. Sustainability

BUSINESS SWEDEN actively supports sustainable business development and considers it important from a sustainability as well as business perspective to respect human rights, to offer fair terms for labor, to protect the environment and to work against corruption. The companies taking part in the activity undertake to always follow Swedish laws, the laws of the country of visit and shall as a minimum requirement, also in markets where national legislation does not reach international standards, strive to adhere to the guidelines of UN Global Compact, the OECD guidelines for multinational companies, the ILO core conventions and the UN Guiding Principles on Business and Human rights, in line with Agenda 2030. Companies may, at their own discretion, follow stricter or more comprehensive guidelines than the ones stipulated here. BUSINESS SWEDEN will, when applicable, provide information on sustainable business as part of the activity, in order to support the companies to comply with their obligations under this provision.

7 Limitation of liability

Business Sweden shall under no circumstances be liable for loss of profits, production, or other indirect damages of any kind, or for damages based on loss, consequential damages or consequential losses. We shall have no liability towards third parties based on our performance under these General Conditions.

8. Disputes etc

These general conditions shall be governed by and are construed in accordance with Swedish law. Any dispute in connection with these general conditions shall be finally settled by arbitration in accordance with the Rules for Expedited Arbitrations of the Arbitration Institute of the Stockholm Chamber of Commerce.

9. Data Privacy

BUSINESS SWEDEN is careful in protecting customer privacy and undertakes to process personal data in accordance with its Data Privacy Policy, <https://www.business-sweden.se/System/webbplatsen/data-privacy-policy/>. The personal information we receive in connection with your registration to participate in the export activity will be used to administer your participation. This also implies that we may share your contact details, for registration purposes and other similar purposes, in order to facilitate your participation in the export activity. We may share your information with partners essential for the export activity. We may also use your contact information to follow up on the export activity and to share information about similar arrangements that you may be interested in.