

CLEANTECH MATCHMAKING IN CANADA

JOIN US FOR A B2B TRIP TO CANADA ON SEPTEMBER 25-29, 2017

WSP Sweden in partnership with Invest in Skåne, Sustainable Business Hub, Business Sweden and City of Malmö are inviting you to join us for a one week delegation to explore business opportunities within Cleantech in Canada.

Business meetings will take place in Toronto, Ottawa and Halifax or/and Montréal during the week of September 25-29.

Meetings will be joined by program organisers as well as local partners where relevant including: Invest Ottawa, Ecotech Québec, Embassy of Canada, Sherbrooke-Innopole, and Montréal International.

Sept 25: Halifax or Montréal (TBD)

- Morning introduction with key actors in Halifax or Montréal.

- B2B meetings with tailor chosen companies after the morning introduction. B2B meetings will end in the afternoon.

Sept 26: Halifax or Montréal (TBD)

- Morning introduction with key actors in Halifax or Montréal.

- B2B meetings with tailor chosen companies after the morning introduction. B2B meetings will end in the afternoon.

- Afternoon departure to Ottawa.

Sept 27: Ottawa

- Morning introduction at the Swedish Embassy with the Swedish Ambassador and selected politicians and officials from the parliament of Canada.

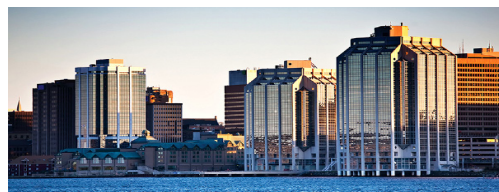
- B2B meetings will follow after the introduction until afternoon.

Sept 28: Toronto

- Morning train to Toronto

- Introduction during lunch regarding projects in Toronto.

- B2B meeting with selected companies and organizations.



Halifax, Nova Scotia



Montreal, Québec



Ottawa, Ontario



Toronto, Ontario

Sept 29: Toronto

- B2B meeting in the morning followed by lunch.

- Program ending at 15:00

Opportunities

There are several upcoming district heating and cooling opportunities in each of the cities we will be visiting.

The vision is to develop the 4th fossil free generation of district heating. We will bring key actors to the B2B meetings in some of the cities.

Our second theme is green building solutions which will attract several land and property developers. They are searching for a big variety of cleantech solutions such as ICT, solar, wind and ventilation technology.

Our third area of interest includes water technology which can help resolve the challenges found in Canada today.

We will work closely with all participants of this tour to obtain custom B2B meetings for each company.

Offer

A fee of 30 000 SEK will be charged for the trip. Please note, transportation, hotel and meals are not included in program fee. Some meals will be covered by the hosting partner that we will be visiting.

CETA

The Comprehensive Economic and Trade Agreement (CETA) between EU and Canada is known as the most ambitious international trade agreement ever created.

Its terms include the reduction and elimination of import tariffs, facilitation of labour movement between regions, streamlining of regulations and standards and opening of Canadian public procurement to EU companies.

CETA outlines policies of non-discriminatory procurement to federal, provincial/territorial, municipalities contracts to EU companies as well as separate details for private procurement of goods, services and construction

CETA outlines minimal contract value for CETA procurement qualification for Goods Services and Construction Services starting at: Goods: 1.5 million SEK, Services: 1.5 million SEK, Construction Services: 60 million SEK.

For further information please contact:

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invest in skåne
part of business region skåne

The logo for SWEHEAT & COOLING, featuring a stylized Swedish flag icon to the left of the text 'SWEHEAT & COOLING' in a blue, sans-serif font.



The logo for Sustainable Business Hub, featuring a green, stylized flower-like icon to the left of the text 'Sustainable Business Hub' in a green, sans-serif font.